



### BATON ROUGE'S LIFESTYLE DESTINATION

# WELCOME

Perkins Rowe is an unparalleled mixed-use development in the heart of Baton Rouge's high-end shopping district. Featuring premier retailers, desirable dining options, and a diverse entertainment line-up — all within a socially-driven scene — Perkins Rowe is an ideal attraction for the area's most selective clientele.

Tree-lined streets and historic Louisiana oaks help create the unique personality of this walkable neighborhood spread of over 847,000 square feet. Capped off by 135,000 square feet of Class A office space, 160,000 square feet of medical office, 375,000 square feet of retail space, and 646 multifamily residential units, Perkins Rowe is Baton Rouge's only destination where people can shop, dine, live and work. ROWE

# MARKET OVERVIEW



### BATON ROUGE 838,343 POPULATION (2019) ECONOMIC DRIVERS

- Petrochemical/Oil
  Government
  Biomedical
  Healthcare
  Agriculture
  - Software Development
  - 🔾 Tourism
  - Higher Education

### CORPORATIONS IN BATON ROUGE











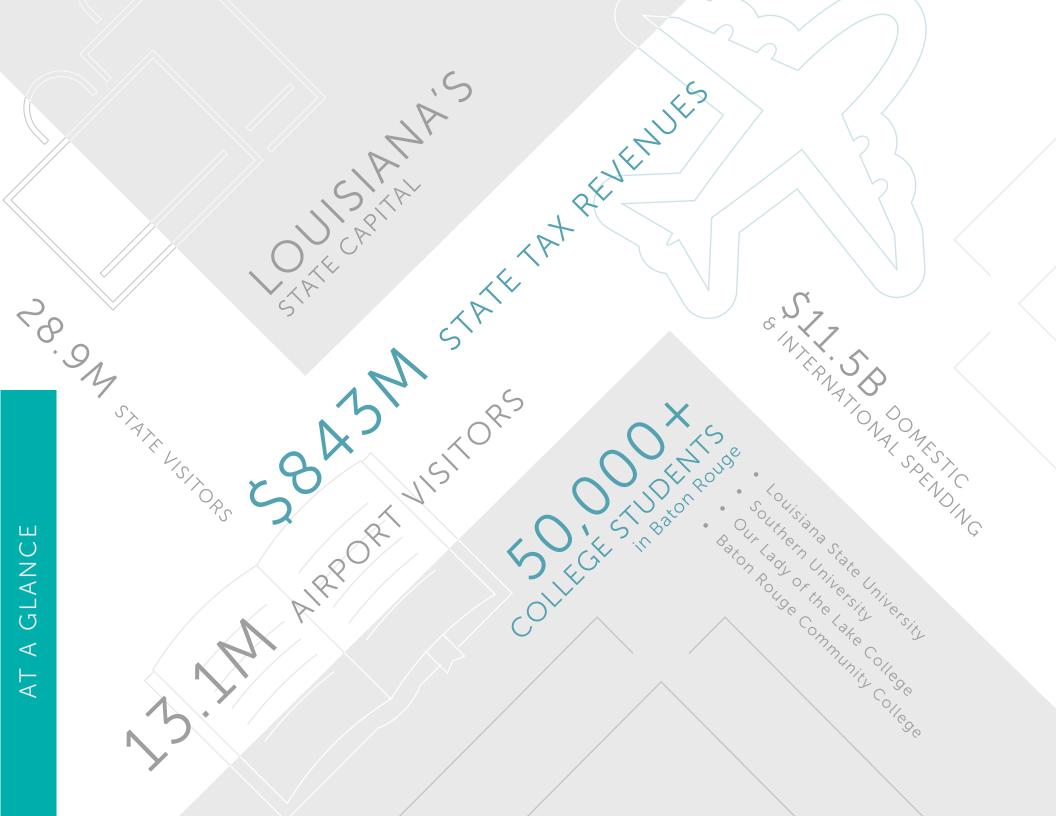


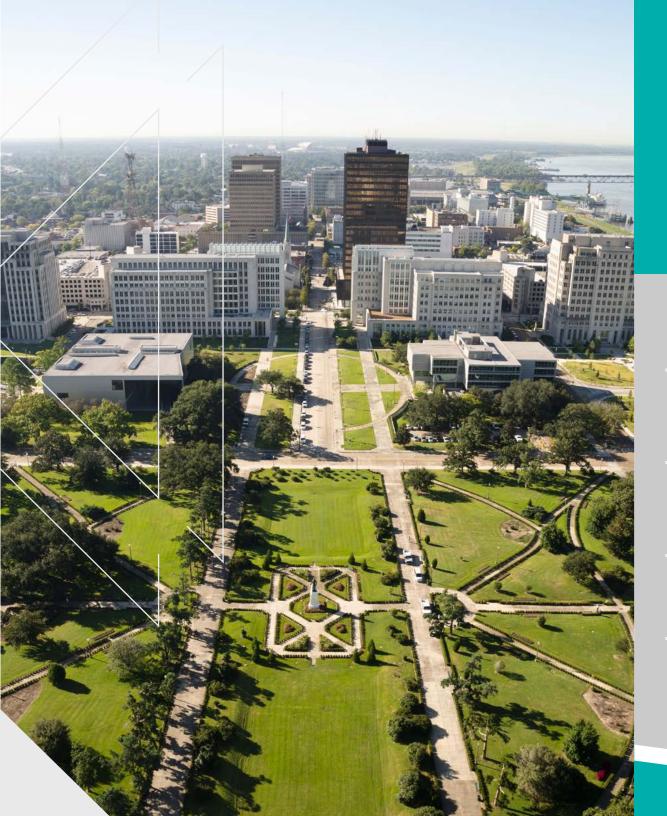




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MARKET OVERVIEW



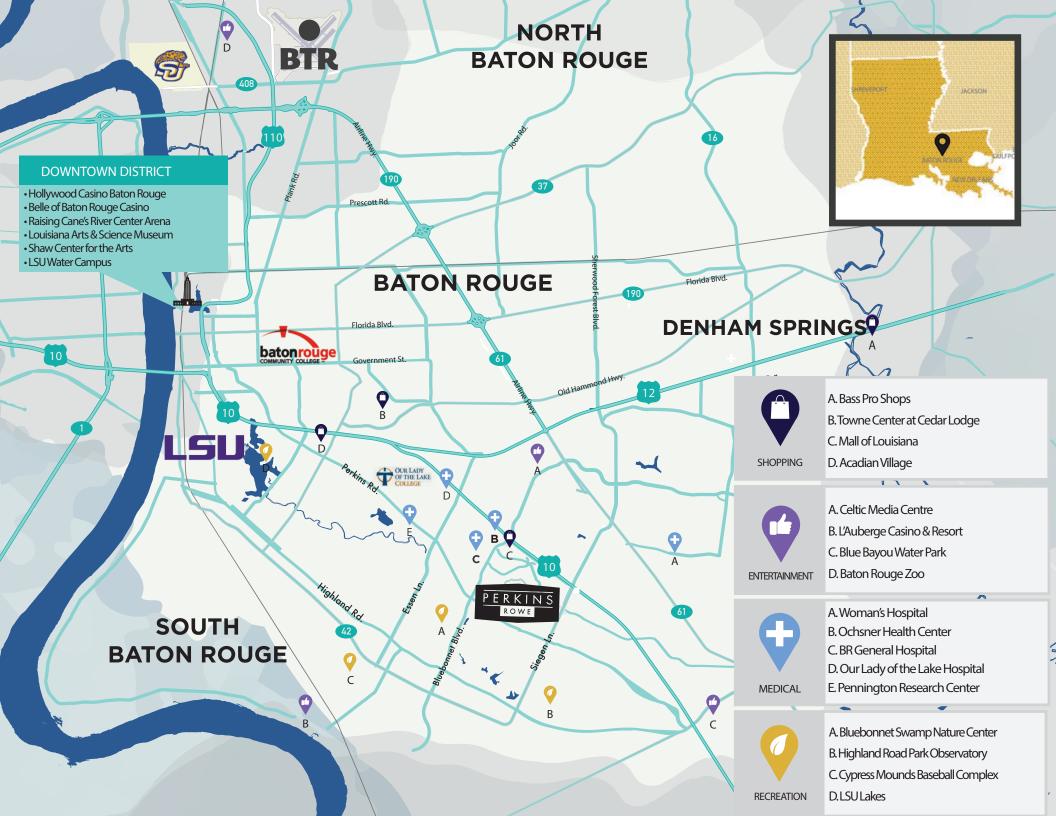


### Baton Rouge Business Climate Rankings

SOURCED: KPMG, Area Development & Business Facilities

|  | 0000 |   |   |
|--|------|---|---|
| Cost-Friendly Business<br>Location Among<br>Mid-Sized Cities | ;    | # | 1 |
| Competitive States for<br>Business Costs                     |      | # | 1 |
| Top 10 Regional "South<br>MSAs                               | ٦″   | # | 1 |
| Top Ranked Quality<br>of Life States                         |      | # | 4 |
| Top States for Doing<br>Business                             |      | # | 5 |

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## PERKINS ROWE CORRIDOR



# Image: Original system3 MILE

# 64,800 \$96,936 28,391 POPULATION AVG HH INCOME HH COUNT

56,174 TOTAL EMPLOYEE ANY COLLEGE 75.1% WHITE COLLAR 70.3%

Image: Second state5 MILE

147,463 \$92,207 66,520 POPULATION AVG HH INCOME HH COUNT

130,148 TOTAL EMPLOYEES ANY COLLEGE 74.8% WHITE COLLAR 69.1%

**O** TRADE AREA 367,606 \$81,924 153,333 POPULATION AVG HH INCOME HH COUNT

247,108 TOTAL EMPLOYEES

ANY COLLEGE 66.7% WHITE COLLAR 65.2%

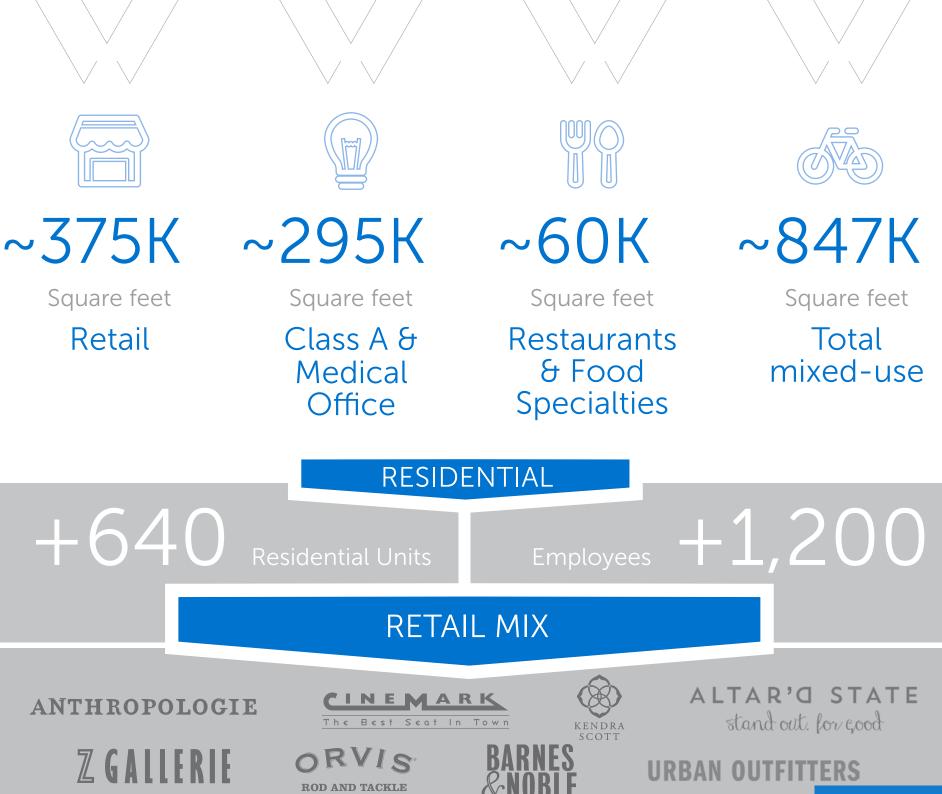




# PROPERTY OVERVIEW



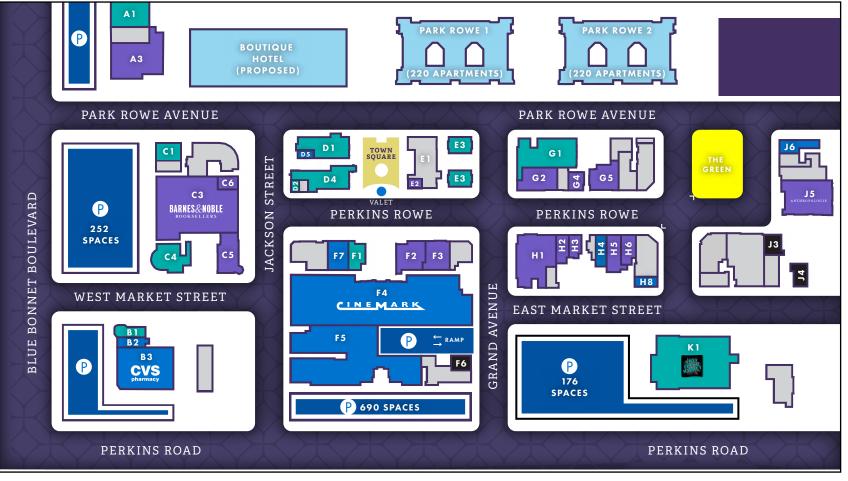




PROPERTY OVERVIEW | 12



# PROPERTY MAP



### SHOPPING

G5 Peregrin's Home Store

H5 Shades

H1 Z Gallerie

E2 Sunglass Hut

F2 Urban Outfitters

- G2 Altar'd State
- C5 Alumni Hall
- J5 Anthropologie
- H2 Apricot Lane
- C3 Barnes & Noble
- C6 Beautiful Butterfly
- H3 Francesca's
- F3 Frock Candy
- G4 The Impeccable Pig
- H6 Kendra Scott
- A3 Orvis

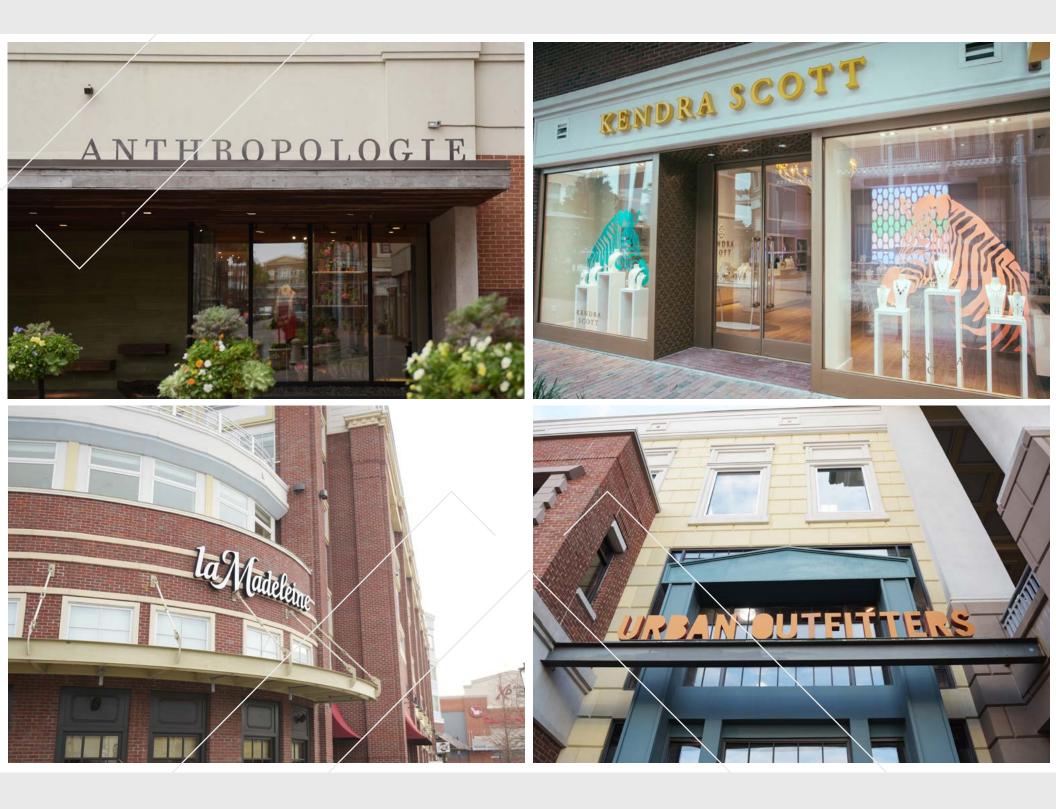
### DINING

- E3 Bin 77
- D4 California Pizza Kitch
- A1 ROUJ Creole
- K1 The Fresh Market
- F1 Jinya Ramen Bar
- C4 La Madeleine
- D2 Rock N Pops
- B1 Starbucks
- G1 Texas de Brazil
- C1 Zoes Kitchen

### **SERVICES**

- F4 Cinemark Theatre
- **B3** CVS Pharmacy
- H4 Drybar
- **B2** FedEx Kinko's
- D5 Hair Club (2nd Floor)
- F5 LA Fitness
- H8 NeuBody Cryotherapy
- J6 Paris Parker
- F7 Venetian Nail Spa





# SHOPPING

From national brands such as Anthropologie and Urban Outfitters, to locally-based and sought after boutiques such as Frock Candy and Apricot Lane, Perkins Rowe brings together a unique blend of more than 28 retailers. Every retailer within Perkins Rowe caters to a distinct variety of lifestyles, tastes and spending habits.







#### ANTHROPOLOGIE



ORVIS<sup>®</sup> ROD AND TACKLE

BARNES ROBLE

Z GALLERIE

**URBAN OUTFITTERS** 

ALTAR'O STATE



francesca's



Frock Candy

# DINING

In Louisiana, food is king and the centerpiece of social engagement. Whether it's a full-service dinner in an elegant setting, lunch with cocktails on the patio, a bite of local flare or international cuisine, Perkins Rowe has what you crave on the menu.















KITCHEN





# LIVING

As a true urban-life community with 646 multifamily units, Perkins Rowe provides residents with a full slate of modern lifestyle amenities. Shopping, dining, entertainment, green space, community – the list is endless. Perkins Rowe places your lifestyle at your fingertips.









PARIS PARKER













### COMMUNITY

Perkins Rowe is an active leader within our community at-large. Throughout the year, Perkins Rowe takes a proactive roll in supporting organizations and causes that benefit the interests of the Greater Baton Rouge Area. These gatherings shine a positive light on the Perkins Rowe family, and offer opportunities for all Perkins Rowe tenants, shoppers and residents to engage with one another while supporting worthwhile causes.





#### **ROCK N ROWE CONCERT SERIES**

Discover the sounds of a variety of local artists during our Spring and Fall concert series in the park.

#### PERKINS ROWE ARTS FESTIVAL

In collaboration with The Arts Council of Greater Baton Rouge, we put on a two-day arts festival comprised of different mediums of art, performances, and more!

#### SANTA ROCKS THE ROWE

With +5,000 attendees, this event is held on a merry and bright Louisiana Saturday night before the holidays. Free carriage rides, a visit from Santa, face painting and more make this event a family-friendly winter wonderland.

#### WALK THE ROWE FOR HEART

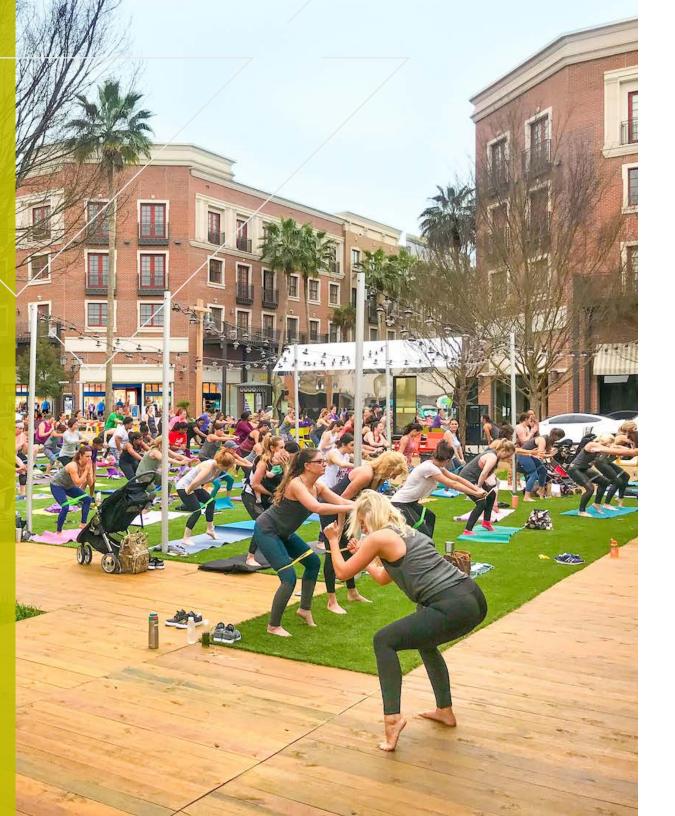
In conjunction with the American Heart Association, we promote a heart-healthy lifestyle at the Rowe! Come take a stroll around our 1-mile walking path and join us for our annual event.

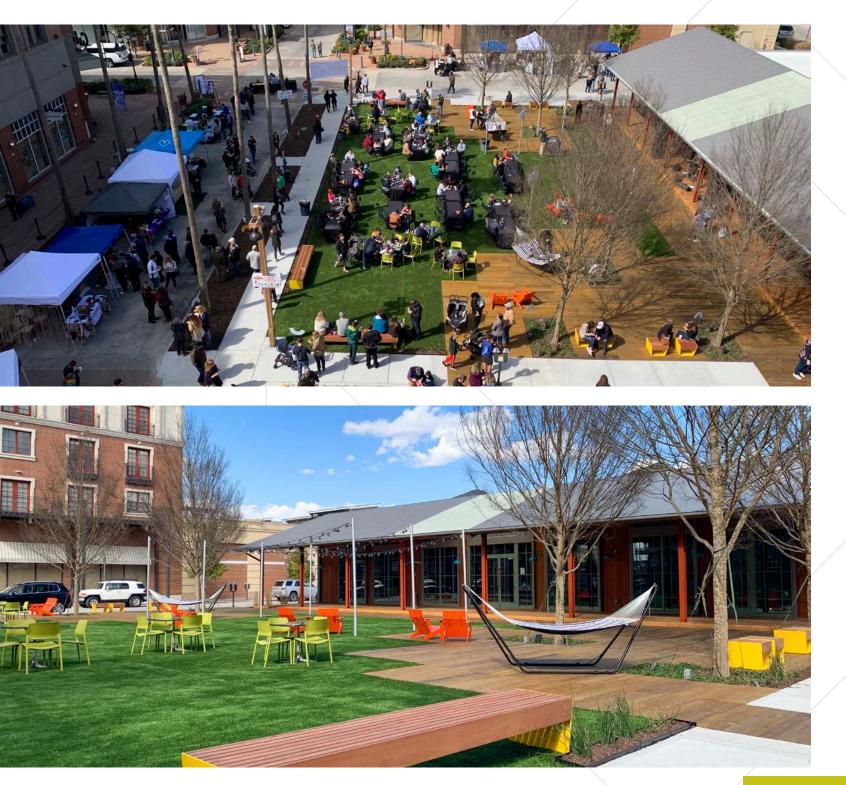
#### FOOD TRUCK ROUND UP

Curb your cravings with our much-anticpated culinary event each quarter! With over 10-12 participating food trucks, there's sure to be something to tempt your taste buds!

### REDEVELOPMENT

As the managing partner for Perkins Rowe, Trademark Property continuously strives to evolve the property for the future state of retail. Part of that initiative includes redevelopment efforts, which were completed in 2019. Included in the redevelopment was the activation of both public green spaces, increased wayfinding for tenants and more.





REDEVELOPMENT | 26

### TENANT MARKETING 0 29.7K+ 3.6M+ 6.7K+

Likes @perkinsrowebr

1K+

Followers @perkinsrowebr

Annual Impressions

25.4K+

Annual

Impressions

Likes @perkinsrowebr



Annual Web Traffic perkinsrowe.com









#### DIGITAL & SOCIAL

- Inclusion on property website and directories.
- Consistent social media posts on property social media channels with paid support when applicable.
- Opportunity to include info (offers, events, promotions) in monthly e-newsletter to subscribers as well as employees and residents.
- Influencer program for retail tenants in conjunction with #TryltOnTuesday inclusion and blog post mentions.

### PUBLIC RELATIONS

- Press releases coordinated with tenants.
- Extensive relationships with local media with the ability to offer turnkey services.

### **ADVERTISING & EVENTS**

- Rock N Rowe concert series, Arts Festival, Santa Rocks the Rowe, Food Truck Round-Ups, Blogger Crawls, Dogtoberfest, Wine Walks, Charity Events, Seasonal Events and more!
- General campaigns for center brand awareness across digital, social, print and out-of-home mediums.
- Engagement opportunities for all property events.
- Opportunity to advertise on the property's jumbotron above Cinemark.









### #SHOWYOURROWE

















### TRADEMARK M

#### FOR MORE INFORMATION, CONTACT:

Daniel Goldware817.810.5392dgoldware@trademarkproperty.comJodie Pearson832.592.1033jpearson@trademarkproperty.com

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